



NEWS RELEASE

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For immediate release

Continental Girbau Inc. names 2014 Distributors of the Year

Oshkosh, Wis.— Fowler Equipment Co. (Fowler), in Bloomfield, N.J., recently received Continental Girbau Inc.'s (Continental) 2014 Vended Laundry Distributor of the Year award, an honor that distinguishes distributors for outstanding performance in the vended laundry market. Simultaneously, Coronet Equipment (Coronet), in Edmonton, Alberta, received the Canadian Distributor of the Year award for outstanding sales and distribution in both the vended and on-premise laundry markets, while Darling's Sales & Service Co., in Blaine, Minn., earned Continental's On-premise Laundry Distributor of the Year Award.

- Fowler is among the largest on-premise, vended and multi-housing laundry equipment distributors in the Mid-Atlantic region. A 65-year-old company, Fowler is a consistently high performer and valued partner of Continental, according to Joel Jorgensen, vice president of sales and customer services. The full-service operation offers unrivaled technical service and parts, as well as expert assistance with vended laundry development. "The people at Fowler develop lifelong friendships with their customers," said Jorgensen. "It's no wonder that a large percentage of Fowler's business comes from vended laundry owners developing multiple stores." Fowler specializes in vended laundry site analysis, design, construction, training and marketing. To find out more about Fowler, visit www.fowlercompanies.com or call 800-334-1824.

- Coronet is a full-service distributorship handling Continental on-premise and vended laundry equipment distribution in Saskatchewan and the Northern Canadian territories. Dedicated to unrivaled service, Coronet helps evaluate and design on-premise laundries with equipment to meet the specific efficiency, labor and productivity needs of a range of businesses – from

commercial and industrial laundries, to laundries at hospitals, hotels, fire departments and vet clinics. The company also works closely with investors to develop profitable vended laundries. “Coronet is a continuously high performer serving a sprawling territory,” said Joel Jorgensen, vice president of sales and customer services. “The Rosen family works tirelessly to help out customers – making their laundries more efficient, productive and profitable. They are a great Canadian resource and business partner.” Discover more about Coronet at www.coronetequipment.com or 888-396-9999.

• Darling’s Sales & Service Co., which celebrates its 50th anniversary this year, has received 10 On-premise Laundry Distributor of the Year Awards since partnering with Continental in 1995. Family owned, the full-service distributorship houses a large parts department and highly trained technical service staff. The company works closely with customers to improve on-premise laundry productivity and efficiency through assistance with financial planning and selection of advanced laundry equipment to slash utilities and energy consumption. Darling’s Sales & Service Co. occupies a 15,000-square-foot facility where dedicated employees contribute to a culture focused on exceeding customer expectations, according to Jorgensen. “They were one of the first in the industry to partner with Continental in 1995,” he said. “It’s been a fantastic business partnership based on trust, honesty and good will. Darling’s has always provided unrivaled personal service and attention to detail.” Discover more about Darling Sales & Service at www.darlingsales.com or 763-786-1803.

To find out more about Continental laundry products, visit www.continentalgirbau.com or call 800-256-1073.

Continental Girbau Inc. is the largest of 15 subsidiaries of the Girbau Group, based in Vic, Spain. Girbau laundry products – marketed throughout 90 countries worldwide – meet rigorous environmental and safety standards established by the International Organization for Standardization (ISO). Girbau S.A. holds both ISO9001 and ISO14001 certifications. Ever focused on laundry efficiency, Continental Girbau is a member of the U.S. Green Building Council (USGB), a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System.