



## NEWS RELEASE

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### Continental names its 2016 Distributors of the Year

Oshkosh, Wis.—Continental Girbau Inc. (Continental) recently recognized several distributors for outstanding sales and service. Darling's Sales & Service Co., in Blaine, Minn., earned the On-Premise Laundry Distributor of the Year; Fowler Equipment Co. (Fowler), in Bloomfield, N.J., received the Multi-Housing Laundry and Distributor of the Year awards; Girbau UK, in Hitchin, earned the International Distributor of the Year; Laundry Systems of Tennessee, in Sevierville, Tenn., received the Girbau Industrial Distributor of the Year; Skyline Equipment Inc. (Skyline), in Houston, received the Vended Laundry and Sports Laundry Systems® Distributor of the Year awards.

- Darling's received its 12th On-premise Laundry Distributor of the Year Award since partnering with Continental in 1995. Family owned for 50 years, the full-service distributorship works closely with customers to improve on-premise laundry productivity and efficiency through assistance with financial planning and selection of advanced laundry equipment to slash utilities and energy consumption. "Darling's Sales and Service is simply one of Continental's highest performing distributors," said Joel Jorgensen, Continental vice president of sales. "They've once again earned this award as a result of their incredible on-premise laundry sales and support throughout 2016." Discover more about Darling's at [www.darlingsales.com](http://www.darlingsales.com) or 763-786-1803.

- "Fowler surpassed our expectations once again," said Jorgensen. The full-service distributor earned Continental's highest honor as the Distributor of the Year for overall laundry equipment sales. They also earned Continental's Multi-Housing Distributor of the Year award. "Fowler continues to develop, reinvest and grow," said Jorgensen. "It's a fantastic company with great leadership." Among the largest vended, on-premise and multi-housing laundry equipment distributors in the Mid-Atlantic region, Fowler is a full-service company offering technical service and parts, as well as expert assistance with vended, multi-housing and on-premise laundry development. To find out more about Fowler, visit [www.fowlercompanies.com](http://www.fowlercompanies.com) or call 800-334-1824.

- Girbau UK is a 55-year old provider of Girbau commercial laundry equipment throughout the UK. The company delivers prompt equipment, parts and service for virtually any

application. “Girbau UK earned Continental’s International Distributor of the Year for excellence in international sales and support,” said Jorgensen. “They always work hard to ensure fantastic customer service and after-sales support.” To find out more about Girbau UK, visit [www.girbau.co.uk](http://www.girbau.co.uk) or call 014620427780.

- Laundry Systems of Tennessee – a full-service vended, on-premise and industrial laundry distributor serving Tennessee and the Carolinas – received the Girbau Industrial Distributor of the Year award. The family owned company provides a wide breadth of products, including tunnel systems, washers, dryers, feeders, ironers, folders, stackers and ozone systems, as well as a fully stocked parts warehouse and a staff of factory-trained technicians. Over the course of the last year, Laundry Systems of Tennessee has provided critical equipment and support for a number of large-scale and high-volume industrial laundries. “President Jeff Large and his staff have gone above and beyond to help establish and ensure the success of these laundry operations,” said Jorgensen. “They’ve helped launch the Girbau Industrial brand within the hospitality and party rental industries.” Find out more about Laundry Systems of Tennessee at [www.tnlaundry.com](http://www.tnlaundry.com) or call 888-793-5215.

- Skyline – providing on-premise and vended laundry distribution for more than 40 years – is a veteran company boasting a full array of laundry consulting services, parts and equipment to benefit customers within their Texas territory. “Skyline is committed to vended laundry development and it shows in their work,” said Jorgensen. “The high-performing distributorship has traditionally shined in the on-premise laundry market. Recently, however, they’ve successfully reinvented themselves by investing in and growing their vended laundry market capabilities, expertise and sales.” In addition to the Vended Laundry Distributor of the Year, Skyline received the Sports Laundry Systems Distributor of the Year award. “They’ve worked hard to support and sell the Sports Laundry Systems brand to athletic facilities, colleges and high schools throughout their territory,” he added. Operating from a 10,000-square-foot facility, Skyline is known for its large parts inventory, quick turn-around and quality service. Discover more about Skyline at [www.skylineequipmentco.com](http://www.skylineequipmentco.com) or call 800-444-1227.

To find out more about Continental laundry products, visit [www.cgilaundry.com](http://www.cgilaundry.com) or call 800-256-1073.

Continental Girbau Inc. is the largest of 15 subsidiaries of Girbau Global Laundry Solutions, based in Vic, Spain. Girbau laundry products – marketed throughout 100 countries worldwide – meet rigorous environmental and safety standards established by the International Organization for Standardization (ISO). Girbau holds both ISO9001 and ISO14001 certifications. Ever focused on laundry efficiency, Continental Girbau is a member of the U.S. Green Building Council (USGB), a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System.

